

**QUALIFICATIONS OF MICHAEL D. PORTER**  
**Certified General Real Estate Appraiser (California No. AG3000661)**

**Employment History**

Analyst, AGI Valuations, June 2011 - Present

Director of Career Development, Farmer-Veteran Coalition 501(c) 3 Davis, CA  
Jan 2010 – May 2011

Communications Officer / Master Trainer, United States Coast Guard  
1989-2009

**Experience**

- Five plus years as appraiser, research analyst and technical writer for AGI Valuations
- Researched land, water and agricultural market opportunities for non-profit clients in CA
- Helped form partnerships with CA and Federal agencies that help beginning farmers in CA central valley,
- Collaborated with and obtained grants from the following USDA departments: RMA, NRCS, NIFA, FSA

**Types of Appraisals**

Multi-Family Residences, Industrial, Commercial, Row Crop Land, Rangeland; Wineries, Luxury Homes, Vacation Properties, Conservation/Preservation/Habitat Assignments, Golf Courses

**Education**

Commercial Real Estate License (300 hrs.)  
MS, Quality Systems Management, National Graduate School, Falmouth, MA  
BA, Business Administration, Columbia College, Alameda, CA,  
Minor Computer Science, California State University, Sacramento, CA

**Certificates & Skills**

Master Trainer United States Coast Guard, 2007-2009  
Certified Technical Trainer, 2005  
Myers – Brigg Type Indicator – (MBTI) Qualified Facilitator  
Advanced Facilitation – FKA  
Seven Habits of Highly Effective People, Covey Leadership Center