

**QUALIFICATIONS OF ARTHUR E. GIMMY, MAI**  
**California Certified General Appraiser No. AG009703**  
**Wyoming Certified General Appraiser No. 415**

**Background Information**

Graduate of University of California, Los Angeles, with B.S. degree in Business Education and M.Ed. degree in Education.

Instructor in Business Administration at San Jose State College and U.C.L.A. Instructor for the AIREA in the period 1972-75. Speaker at numerous conferences. Author of over 50 books and articles.

Engaged in real estate and business education, research, valuation, and advisory role since 1960. Received Professional Recognition Award from the American Institute of Real Estate Appraisers in 1975 and 1978. Received the George L. Schmutz Memorial Award from the Appraisal Institute in 1996 "In recognition of his special contribution to the advancement of appraisal knowledge."

**General Experience**

Real estate and business valuation services include economic, marketability and feasibility reports, highest and best use studies, and appraisal of intangibles. Expert witness testimony and litigation support services for of all types of property and enterprises throughout the United States, especially complex valuation issues.

**Major Publications**

**Cemeteries and Mortuaries**, The Appraisal Journal , 4Q, 2008

**Movie Theatres**, Appraisal Institute, 1999

**Health Care Enterprises**, Appraisal Institute, 1996

**Elderly Housing**, Appraisal Institute, 1988 and 1998.

**Golf Courses and Country Clubs**, Appraisal Institute, 1992 and 2003.

**Fitness, Racquet Sports and Spa Projects**, American Institute of Real Estate Appraisers, 1979 and 1989.

"Assigning Values to Management Contracts", **Mergers and Acquisitions**, January/February 1986.

"The Doctor's Office - An Intimate Examination", **The Appraisal Journal**, October, 1975.

"Appraisal of Tennis Clubs", **Encyclopedia of Real Estate**, 1978.

**The Ambulatory Surgery & Outpatient Services Manual** (Chapter 15), 1997

"Resort Analysis in Mexico," **The Appraisal Journal**, October, 1976

**Professional Associations**

Life Member, Appraisal Institute (Cert. #3719)

Member, Institute of Business Appraisers

Member, American Planning Association

Member, National Golf Foundation

Institute of Real Estate Management

**Specialties**

Businesses/Goodwill

Ranches/Conservation Easements

Senior Housing

Healthcare Enterprises/Hospitals

Golf Courses & Private Clubs

Entertainment Venues/Theatres

Industrial/Special Purpose Plants

Airport Facilities

Billboards

Medical Offices/Clinics/Imaging

/Surgery and Cardiac Centers

Hotels and Resorts

Estates/Partial Interests

Development Land

Contamination/Construction Defect Cases

Transmission Line Easements

**Court Testimony**

Qualified and testified as an expert on real estate and business use and value since 1962 before Federal Courts (in California, Guam, Kentucky and Nevada), Public Utilities Commission, Tax Courts, and Superior Courts in San Francisco, Marin, San Mateo, Alameda, Santa Clara, Orange, Sacramento, San Diego, Fresno, Los Angeles, Contra Costa, Stanislaus, San Joaquin, Butte, Merced, Santa Barbara, Riverside, San Bernardino, Sonoma, Yolo and Yuba Counties in California, Pima County in Arizona and others. Superior Court appointed referee in 1972.

**Appraisal Institute Committees**

Appraisal Journal Board (1999-2002)

Body of Knowledge (1999-2002)